

Phoslock Water Solutions Limited

ABN 88 099 555 290



Phoslock Water Solutions Ltd.

Annual General Meeting

25th November 2010



Resolution 2

Adoption of Remuneration Report

For	11,327,058
Against	75,000
Abstain	33,641,212



Resolution 3 (a)

Election of Mr Laurence Freedman AM as Director

For	45,243,270
Against	0
Abstain	0



Resolution 3 (b)

Election of Dr David Garman as Director

For	45,233,270
Against	10,000
Abstain	0



Resolution 4

Purchase of 1,500,000 PWS Shares at 5cps by Mr Robert Schuitema

For	44,820,270
Against	75,000
Abstain	148,000



Resolution 5

Purchase of 1,000,000 PWS Shares at 5cps by Dr David Garman

For	44,820,270
Against	85,000
Abstain	138,000



Resolution 6

Purchase of 400,000 PWS Shares at 5cps by Mr Nigel Traill

For	44,820,270
Against	85,000
Abstain	138,000



Phoslock Water Solutions Limited

Managing Directors Presentation

Investment Highlights



Water Sector

- Product to significantly improve water quality in lakes, reservoirs, rivers, canals
- Huge global market needing pro-active solutions like Phoslock

“Phoslock” the Product

- Full patent and trademark protection in major countries
- Developed by the CSIRO
- Commercially available – 5 years; proven performance; case studies; major licences

Key Markets

- Strong sales team in Europe & UK – 27 lake applications
- Major growth sales area – Canada & US – positive developments with US distribution network
- Other major areas – Asia – Singapore, Taiwan, Korea & China, Australia & NZ
- Aquaculture – Australia, Asia and Americas

Manufacturing

- Phoslock manufactured at dedicated plant in Kunming, China

Financial

- Listed on ASX with market capitalisation of A\$13M
- Debt free; net assets of approx A\$5.5M – cash, stock, debtors
- Top 20 shareholders hold 53% of stock; 1,365 shareholders

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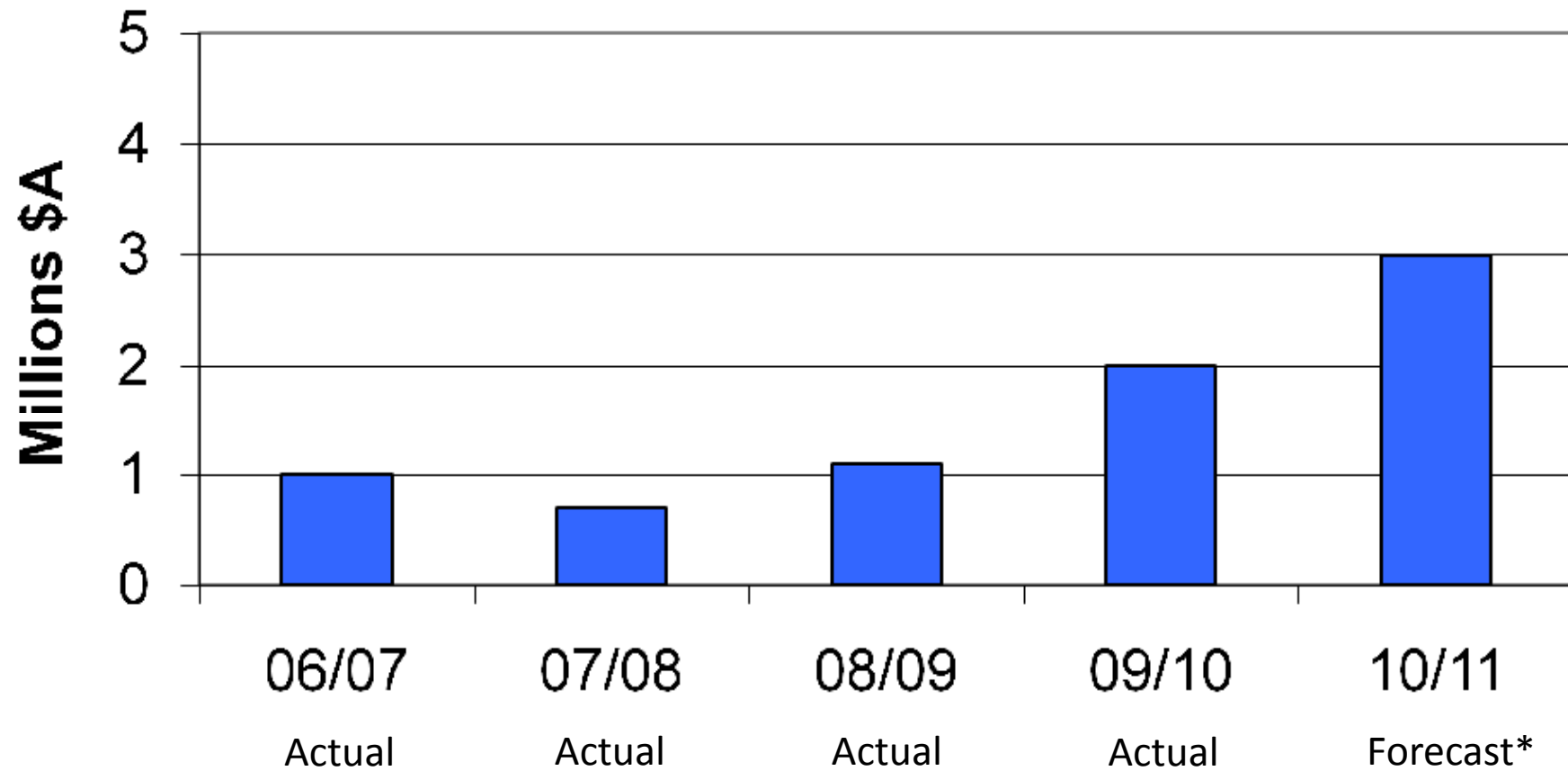
Financial Performance

- PWS has underperformed – sales not achieving forecast levels
- 79% increase in revenue in FY09/10 to A\$2.0M; EBITDA loss (A\$1.2M)
- Sales process is generally 12-36 months after trials required before larger sale
- Pipeline continues to grow; number of major decisions due over next 12 months

Actions being taken by PWS Board

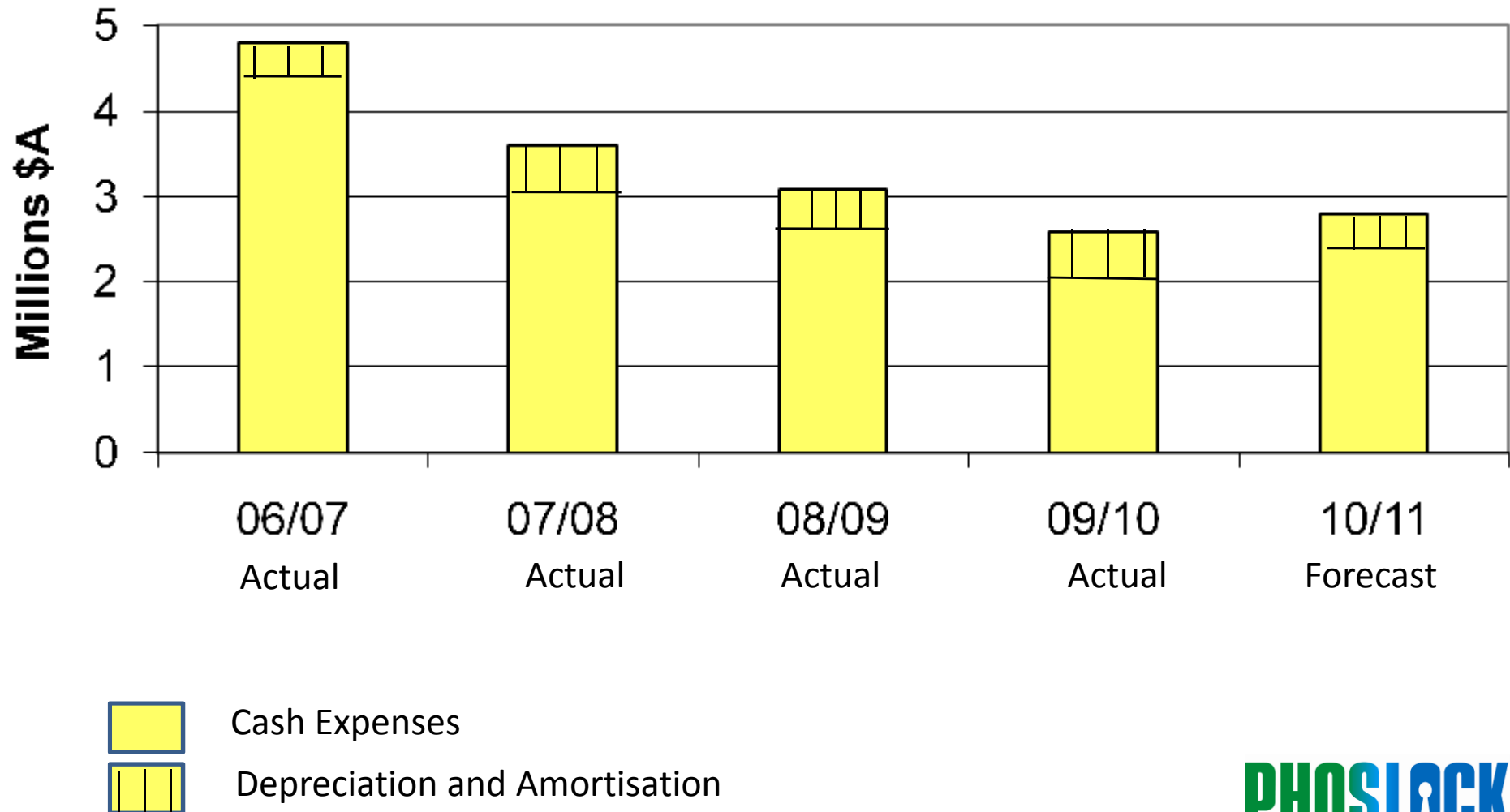
- Strengthen Board with recent appointment of Mr Laurence Freedman. AM
- Increased sales coverage – Europe/UK, United States and parts of Asia
- Several important trials have recently been completed with major sales decisions due over next 12 months
- Developing second water treatment product in conjunction with University of Queensland
- Expand company through acquisition of other water technologies

Increasing Revenue

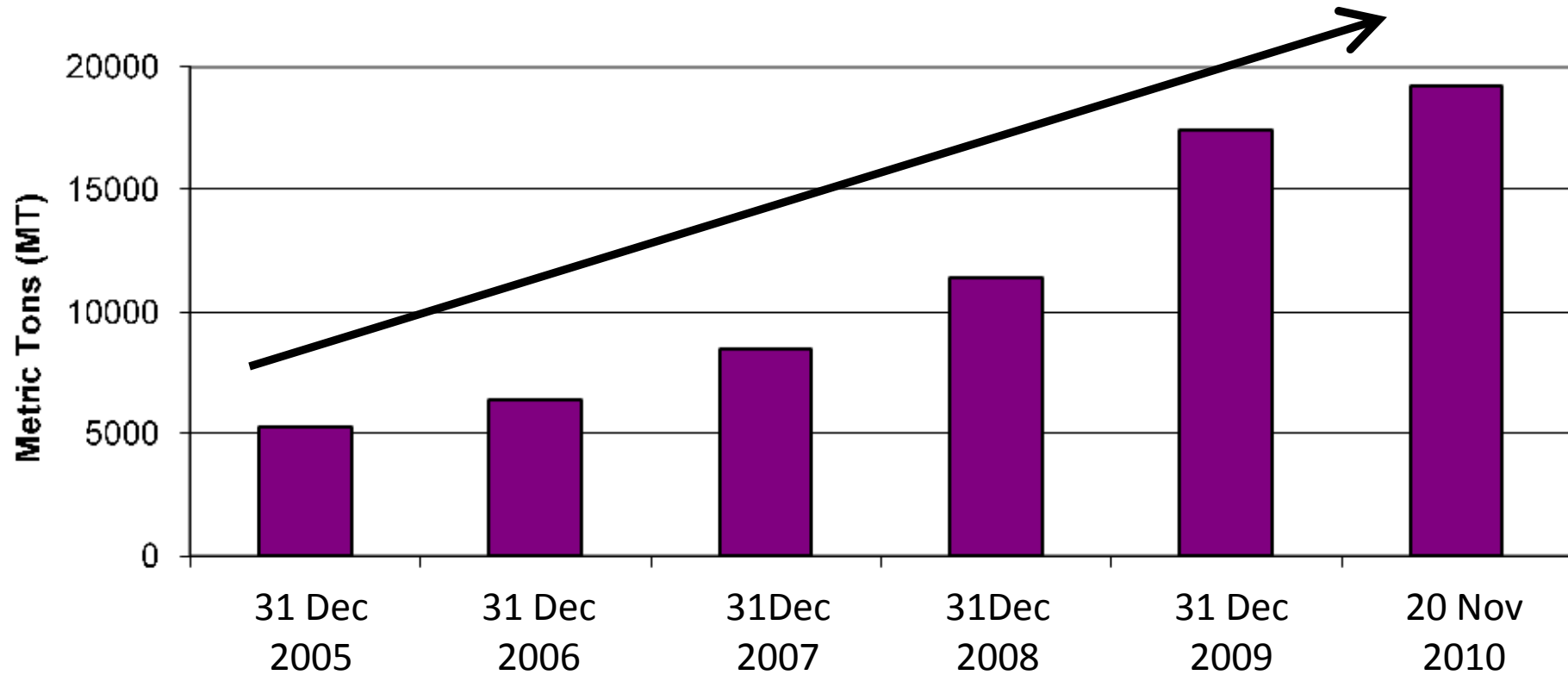


* FY 2010/11 Forecast is based on YTD actual revenue plus forecast revenue for balance of year probability weighted

Reducing Expenses



Pipeline is Growing



Application size per project capped at 1,000 MT

Europe and UK

- Joint venture (60%/40%) with IDN performing very well.
 - 27 lakes treated since 2007
 - 4 lakes treated year to date in Germany, Holland, UK
 - Major trial on lake Varese in Italy
- Significant pipeline of major (>1000 tons) and large (100-1000 tons)
 - Expect some projects to commit over next 12 months
 - Developing new markets in Finland, Denmark and Poland
- Building blocks for sustained success
 - Completed applications, excellent results, technical reports, customer endorsement, government and water authority support



German Application this week near Hamburg



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Lake Varese trial in Italy



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Canada and Americas

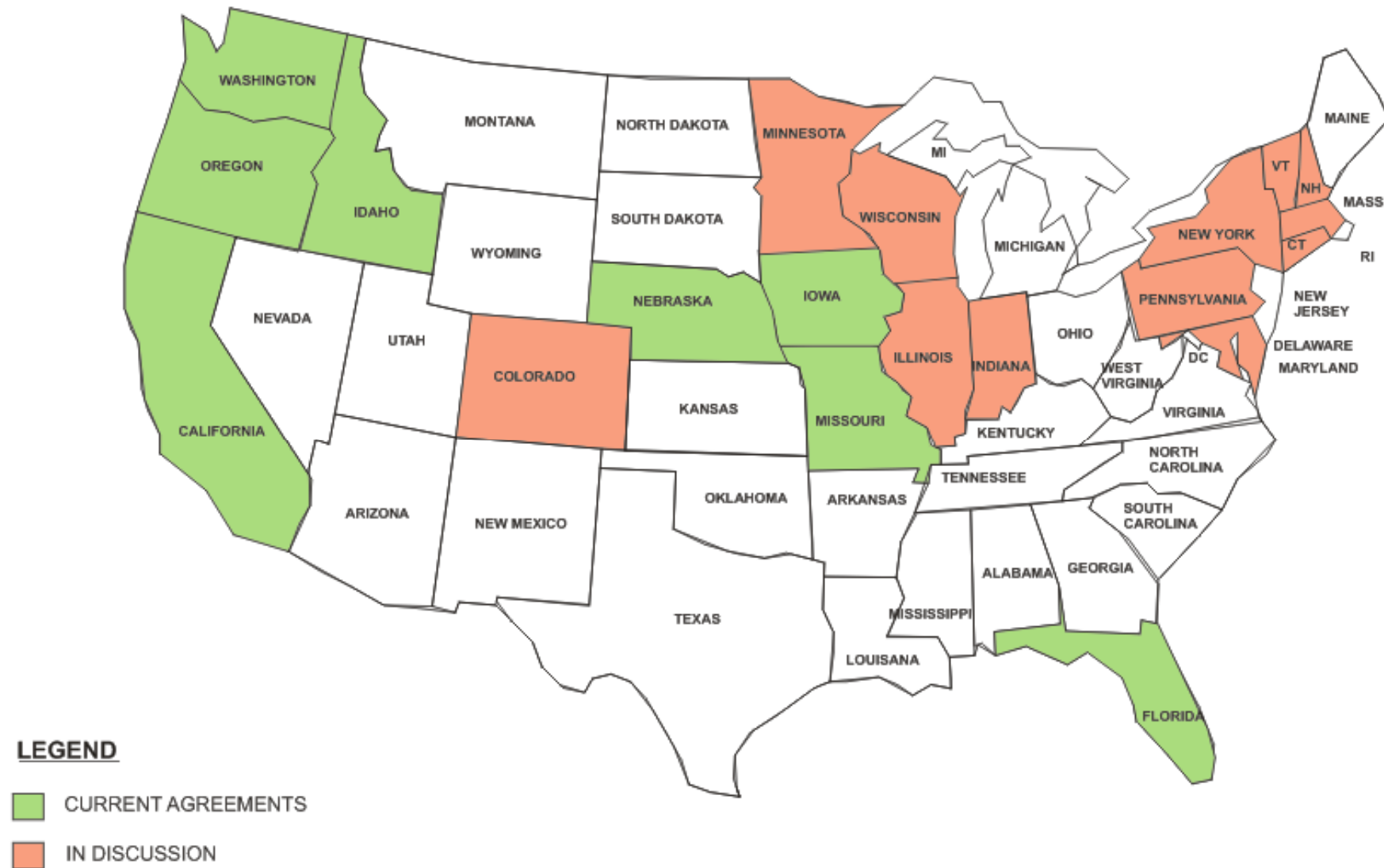
- Significant resources committed to developing Canadian market
 - First major sale (100 tons) in early 2010 for Lake Simcoe Authority
 - A number of projects in advanced stages with LSRCA, other Ontario lake authorities, other Canadian provinces
- Commercial relationships established in US with 2 major lake remediation companies – California & Florida
- In advanced discussions with major US Group for national coverage via 160 lake applicator distributors
- Enquiries from Central and South America
 - Working on large project in Central America



Canada



American Representation - 2010



Australia

- Undertaken a number of projects around Australia since 2004
- Phoslock viewed as remediation product and BGA prevention in this market
 - Licence approved to apply Phoslock to major NSW Drinking Water Reservoir
- A number of repeat applications – River Torrens, Canning River, waste water holding storages, recreational water bodies



Asia

- Enormous water quality problems in this region and appear to be getting worse
- Political resolve to address issues however projects are large and will take a number of years
- Selectively working on several large projects in China with well credentialed partners
 - Three major projects scheduled for application in first half of 2011
- Undertaking meaningful trials (fully funded) for drinking water reservoirs in Singapore, Taiwan and Korea



Other Application Types for Phoslock



Storm Water Basins (SWB)

Phoslock is being used in SWB to adsorb phosphorus before it enters rivers and canals that flush into lakes

SWB are generally 0.3ha to 1.5ha with Phoslock applied twice a year



Constructed Wetlands

Phoslock is being used at the construction phase of wetlands – product placed on “floor” of wetlands

Concept similar to SWB where phosphorus is adsorbed before it enters canals and rivers



Other Application Types for Phoslock



Aquaculture Ponds

- Phoslock has been successfully used in aquaculture ponds in Australia, Indonesia, Malaysia and India to improve growing conditions
- Aquaculture expert representing Phoslock – sales enquiries; good initial sales



Rehabilitation of Agricultural Land

- Phoslock is being trialled on agricultural land that is being rehabilitated from rural to urban land
- Phoslock is applied over top soil to adsorb and lock up phosphorus so it reduces future P runoff into rivers and canals
- In Europe there is 20,000 ha of agricultural land which customer is rehabilitating from rural to urban



Barramundi Farming in Darwin



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Outlook for 2011



- 8 medium/large applications scheduled for Europe
- Decision on Lake Varese
- 5 medium/large applications scheduled for Canada
- Nation wide coverage of Phoslock via large distribution network in US
- 3 large applications to South East Asia water bodies
- Further developments of Aquaculture basins

Forecast for 2011 is cash flow positive & profitable
(based on company's reasonable projections)

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Capital Structure



Company Name:	Phoslock Water Solutions Limited
ASX Code:	PHK
Current Price:	6.5 cents*
Trading range: (last 12 months)	5.4 - 14 cents
Total Issued Shares:	210 million
Total Issued Options:	5.4 million **
Market Capitalisation:	A\$13.7 million

* Price on 24th November 2010

** Exercise prices range between 15c – 50c and expiring between November 2010 and September 2012.

PWS is debt free

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Major Shareholders



Major Shareholders of Ordinary Shares *

Link Traders Pty Ltd	Investor	16.5%
Newest Pty Ltd	Investor	5.1%
Kevin Tay Hay-Leong	Investor	4.8%
Ludgate Environmental Fund	UK Institutional Investor	4.8%

Current Directors and Executives – Ordinary Shares 22%

Top 20 Shareholders aggregate holding 53%

Institutional Shareholding (approx) 9%

Total number of Shareholders (approx) 1,365

* Shareholders as at 24th November 2010

PWS Contact Details



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ASX Ticker: PHK

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Questions