

Phoslock Water Solutions Limited

ABN 88 099 555 290



Phoslock Water Solutions Ltd.

Annual General Meeting

22nd November 2012



Phoslock Water Solutions Limited

Chairman's Comments



Resolution 1

Adoption of Remuneration Report

For	11,350,909
Against	61,000
Abstain	0

**KMP's* unable to vote
on this Resolution 46,650,849**

***KMP = Key Management Personal**



Resolution 2

Election of Laurence Freedman AM as a Director

For	58,051,758
Against	11,000
Abstain	0



Phoslock Water Solutions Ltd.

Phoslock Water Solutions Limited

Managing Director's Presentation

Phoslock Investment Highlights

“Phoslock” the Product

- Full patent and trademark protection in major countries
- Developed by the CSIRO
- North American Drinking Water certified – NSF/ANSI 60
- Commercially available – 7 years; proven performance; case studies; major licences

Key Markets

- Strong sales team in Europe & UK – 39 lake applications now completed
- SePRO nationwide coverage of United States
- Asia – one off large project potential

Manufacturing

- Chinese factory certified by WQA audit for Drinking Water approval

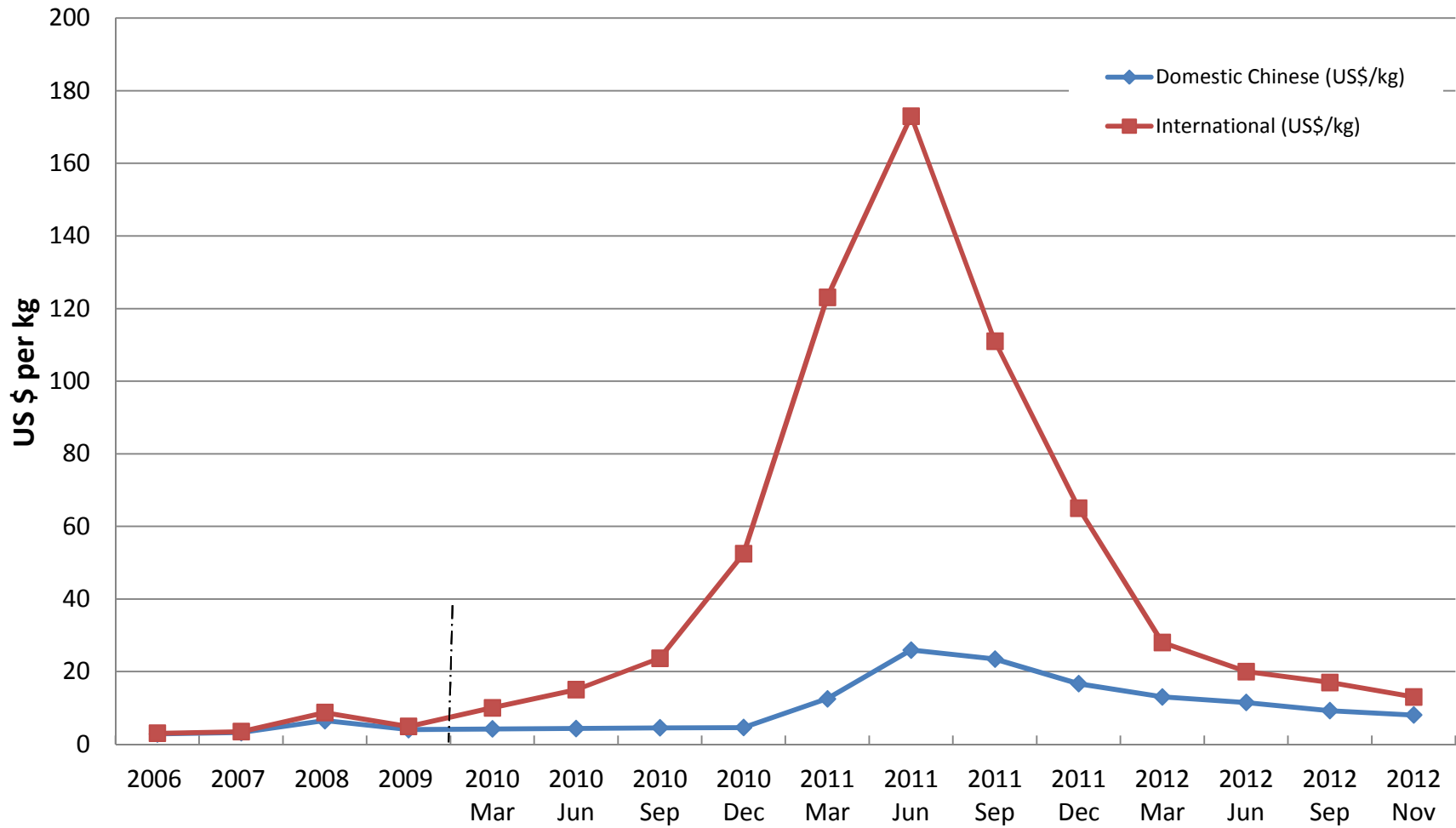
Financial

- Listed on ASX with market capitalisation of A\$10M
- A\$2.0M – cash, stock, debtors
- Top 20 shareholders hold 57% of stock; 1,250 shareholders



Lanthanum Price

Lanthanum Oxide Prices





Narrows Lakes, Australia



Before



After



Lake Lorene, USA



May 2012 – just before Phoslock application

Before



4 months after Phoslock application

After

PHOSLOCK®



Whitehall Pond, USA



Before



After

North American Drinking Water Approval

- Phoslock received certification for use in Drinking Water
- Certification is NSF/ANSI 60 – international recognised
- US EPA, Health Canada, all US state's and all Canadian provinces rely on and accept ANSI certification



PHOSLOCK[®]

Europe and UK

- **Joint venture (60%/40%) with IDN performing very well.**
 - **39 lakes treated since 2007**
 - **5 new lakes treated year to date in Germany, Holland, UK**
 - **A number of 2nd and 3rd applications**
- **Significant pipeline of major (>1,000 tons) and large (100-1,000 tons)**
- **Building blocks for sustained success**
 - **Completed applications, excellent results, technical reports, customer endorsement, government and water authority support**



PHOSLOCK[®]



Vision. Science. Solutions.

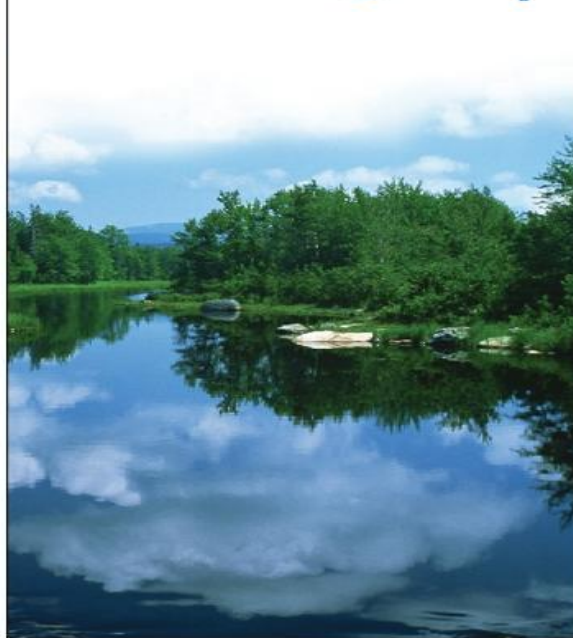
Water Resource
Management Solutions



PHOSLOCK[®]

Phosphorus Locking Technology

Remove
Phosphorus.
Restore
Water Quality.



SeSCRIPT[™]

Analysis

Algae & Water Quality
Analytical Services



Outlook for 2013

- **Major business uplift as a result of North American Drinking Water certification**
- **United States – major increase in sales in this market expected**
- **Canada - several medium/large applications scheduled**
- **Europe & UK – 6 to 8 medium/large applications scheduled**
- **Australia – further development of business**
- **Asia – several large projects**

Capital Structure

Company Name:	Phoslock Water Solutions Limited
ASX Code:	PHK
Current Price:	4.7 cents*
Trading range: (last 12 months)	3.8 – 8.0 cents
Total Issued Shares:	213.5 million
Total Issued Options:	Nil
Market Capitalisation:	A\$10.0 million

*** Share Price at close of business on 21 November, 2012**

Major Shareholders

Major Shareholders of Ordinary Shares *

Link Traders Pty Ltd	Investor	18.9%
Clucas Family Holdings	Investor	5.5%
Newest Pty Ltd	Investor	5.1%
Ludgate Environmental Fund	UK Institutional Investor	4.7%

Current Directors and Executives – Ordinary Shares 24%

Top 20 Shareholders aggregate holding 57%

Institutional Shareholding (approx) 7%

Total number of Shareholders (approx) 1,250

* Shareholders as at 21st November 2012

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ASX Ticker: PHK



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Questions