

## Appendix 4C

### Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

**Name of entity**

PHOSLOCK WATER SOLUTIONS LIMITED

**ABN**

88 099 555 290

**Quarter ended ("current quarter")**

JUNE 2017

<b>Consolidated statement of cash flows</b>	<b>Current quarter \$A'000</b>	<b>Year to date ( 12 months) \$A'000</b>
<b>1. Cash flows from operating activities</b>		
1.1 Receipts from customers	1,328	3,482
1.2 Payments for		
(a) research and development	(68)	(268)
(b) product manufacturing and operating costs	(701)	(3,003)
(c) advertising and marketing	(97)	(322)
(d) leased assets	0	0
(e) staff costs	(403)	(1,433)
(f) administration and corporate costs	(382)	(1,230)
1.3 Dividends received (see note 3)	0	0
1.4 Interest received	0	0
1.5 Interest and other costs of finance paid	(105)	(214)
1.6 Income taxes paid	(32)	(93)
1.7 Government grants and tax incentives	30	373
1.8 Other (provide details if material)	0	0
<b>1.9 Net cash from / (used in) operating activities</b>	<b>(429)</b>	<b>(2,708)</b>

<b>2. Cash flows from investing activities</b>		
2.1 Payments to acquire:		
(a) property, plant and equipment	(574)	(1,175)
(b) businesses (see item 10)	0	0
(c) investments	0	0

<b>Consolidated statement of cash flows</b>	<b>Current quarter \$A'000</b>	<b>Year to date ( 12 months) \$A'000</b>
(d) intellectual property	(6)	(82)
(e) other non-current assets	0	0
<b>2.2 Proceeds from disposal of:</b>		
(a) property, plant and equipment	0	0
(b) businesses (see item 10)	0	0
(c) investments	0	0
(d) intellectual property	0	0
(e) other non-current assets	0	0
<b>2.3 Cash flows from loans to other entities</b>	<b>0</b>	<b>0</b>
<b>2.4 Dividends received (see note 3)</b>	<b>0</b>	<b>0</b>
<b>2.5 Other (provide details if material)</b>	<b>0</b>	<b>0</b>
<b>2.6 Net cash from / (used in) investing activities</b>	<b>(580)</b>	<b>(1,257)</b>

<b>3. Cash flows from financing activities</b>		
3.1 Proceeds from issues of shares	2,100	2,100
3.2 Proceeds from issue of convertible notes	0	0
3.3 Proceeds from exercise of share options	71	336
3.4 Transaction costs related to issues of shares, convertible notes or options	0	0
3.5 Proceeds from borrowings	500	1,500
3.6 Repayment of borrowings	(1,000)	0
3.7 Transaction costs related to loans and borrowings	0	0
3.8 Dividends paid	0	0
3.9 Other (provide details if material)	0	0
<b>3.10 Net cash from / (used in) financing activities</b>	<b>1,671</b>	<b>3,936</b>

<b>4. Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1 Cash and cash equivalents at beginning of quarter/year to date	658	1,362
4.2 Net cash from / (used in) operating activities (item 1.9 above)	(429)	(2,708)
4.3 Net cash from / (used in) investing activities (item 2.6 above)	(580)	(1,257)
4.4 Net cash from / (used in) financing activities (item 3.10 above)	1,671	3,936

<b>Consolidated statement of cash flows</b>		<b>Current quarter \$A'000</b>	<b>Year to date ( 12 months) \$A'000</b>
4.5	Effect of movement in exchange rates on cash held	(29)	(44)
<b>4.6</b>	<b>Cash and cash equivalents at end of quarter</b>	<b>1,289</b>	<b>1,289</b>

<b>5.</b>	<b>Reconciliation of cash and cash equivalents</b> at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	<b>Current quarter \$A'000</b>	<b>Previous quarter \$A'000</b>
5.1	Bank balances	1,234	603
5.2	Call deposits	0	0
5.3	Bank overdrafts	0	0
5.4	Deposits held as Bonds	55	55
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>1,289</b>	<b>658</b>

**6. Payments to directors of the entity and their associates**

- 6.1 Aggregate amount of payments to these parties included in item 1.2
- 6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

<b>Current quarter \$A'000</b>
125
0

Salaries, Director Fees, Superannuation, Salary Benefits paid to Directors.

**7. Payments to related entities of the entity and their associates**

- 7.1 Aggregate amount of payments to these parties included in item 1.2
- 7.2 Aggregate amount of cash flow from loans from these parties included in item 1.5
- 7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

<b>Current quarter \$A'000</b>
44
105

IR Services provided by associate of Related Party; Rent paid to Related Party – 7.1  
Interest paid to Related Party – 7.2

<b>8. Financing facilities available</b> <i>Add notes as necessary for an understanding of the position</i>	<b>Total facility amount at quarter end \$A'000</b>	<b>Amount drawn at quarter end \$A'000</b>
8.1 Loan Facility	1,000	1,000
8.2 Debtor Loan	500	500
8.3	0	0
8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.		

Loan Facility to finance inventory and capex – 12 months (November 2017); Interest - 15% pa payable monthly; unsecured.  
Debtor Loan to finance debtors – 3 months (expires 30 September 2017); Interest – 18%pa on daily balance; secured over debtor invoices

<b>9. Estimated cash outflows for next quarter</b>	<b>\$A'000</b>
9.1 Research and development	(50)
9.2 Product manufacturing and operating costs	(900)
9.3 Advertising and marketing	(100)
9.4 Leased assets	0
9.5 Staff costs	(450)
9.6 Administration and corporate costs	(350)
9.7 Interest on Loans	(50)
<b>9.8 Total estimated cash outflows</b>	<b>(1,900)</b>

<b>10. Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)</b>	<b>Acquisitions</b>	<b>Disposals</b>
10.1 Name of entity	N/A	N/A
10.2 Place of incorporation or registration		
10.3 Consideration for acquisition or disposal		
10.4 Total net assets		
10.5 Nature of business		

**Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.



Sign here: .....  
(Director/Company secretary)

Date: 31 July, 2017

Print name: Robert Schuitema

**Notes**

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.